**Raunaq Jaisinghani**

308 E Green St. 1507, Champaign, Illinois 61820· Mobile: 217-607-6784 · Email: jaising2@illinois.edu

**Education**

**University of Illinois at Urbana-Champaign** Urbana,Illinois

***Bachelor of Arts in Economics (Track option-Computer Science*)** May 2016

**•** Minor in Leadership

**•** Minor in Political Science

**Certification in Technology Commercialization from the Technology Entrepreneur Center** Present

**Experience**

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| **Illinois Business Consultancy** January 2015-Present  ***Consultant***   * Working on a team as a returning consultant (alongside the project manager) on a project for a state geological survey requiring assistance in acquiring extra funding from government agencies, focusing on it’s marketing and financial goals and in recreation of the financial model.   ***Consultant***   * Helped Structural Integrity Associates, a global leader in providing innovative engineering services, increase revenue by entering the Nuclear decommissioning markets * Conducted extensive market research on the Nuclear market in United States as well as overseas and helped form recommendations through means of two effective cases clustering large number of accounts to provide a true reflection of their performance in the Nuclear markets saving time, effort and resources   **University of Illinois at Urbana-Champaign**  June 2015-Present  ***Research Assistant***   * Working closely with Professor Benjamin M. Marx on his ongoing research titled, “Has Regulations of Charitable Foundations Thrown the Baby Out with the Bath Water” * Conducted primary research by looking through old philanthropic-, financial- or trust & estate lawyer- industry press on the series of statutes, particularly UMIFA and UPIA. * Looked through data bases such as Forbes and the Chronicle of Philanthropy, in order to support the data analysis made by the professor.   **Citi Bank** June 2013-August 2013  **Intern – Private Wealth Management**   * Analyzed current situations for a number of High Networth Individuals and gave recommendations for potential Investments in markets such as Real Estate. * Worked with a team to manage the portfolios of these clients which required updating them on a weekly bases.   **Mohan Exports** May 2010-July 2010  ***Intern***   * Supervised and led a sanitation project in a rural area in Delhi and supervised the pipeline lay out for the project. * Helped improve safety and hygiene by executing the sanitation project.   **Leadership** |
| **Delhi Soccer Association** April 2009-March 2012  ***Vice Captain***   * Played 3 years of professional soccer at the State level * Leading goal scorer at the Manchester United Premier Cup Indian Leg Held at Chandigarh, Punjab * Received the award for “Best Player of the tournament” at the Tata Tea, Arsenal tournament   **University of Illinois at Urbana-Champaign** August 2015-Present  ***Team Leader (Technology Entrepreneurship 298-High Tech Ventures)***   * *Working on transforming an idea into a business* * Created an maintained a business model canvas for the idea   **Nayi Udaan**  **Volunteer**  June 2012-Present   * Worked towards women empowerment * Conducted one on one talks with victims of acid attack * Organized recreational activities for these victims     **Udayan Care** May 2010-May 2011  ***Volunteer***   * Taught basic conversational English to a group of underprivileged kids from a nearby slum * Conducted elementary Math classes for these children |

**Honors and Activities**

* Sports Prefect for entire school from grades 1 through 12.
* Active Member Soka Gakai international, UIUC chapter
* Active Member UIUC Finance Club.
* Certified Method Actor from Whistling Woods International, film city, Mumbai
* Part time receptionist at J’s Inn(Bed and Breakfast) , New Delhi, India

July 2nd, 2016

Raunaq Jaisinghani

Apt. 1507, 308 East Green St.

Champaign, Illinois

61820

Dear Hiring Manager:

I am writing this letter to you regarding the opening with your firm for the position of an Analyst at your offices in San Francisco and New York. I am a current senior here at the University of Illinois at Urbana Champaign, majoring in Economics with a certification in Technology Commercialization. I gained a year’s worth of experience in the field of consulting while working for Illinois Business Consulting; which is the premier student-run university affiliated consulting organization in the United States. As a consultant with the organization, I worked on two separate semester long projects relating to the fields of nuclear engineering and geology respectively.

I am well versed with certain Microsoft office applications such as Excel, PowerPoint & Word. Additionally, I have also used software’s such as tableau and R-studio. My passion and interest in the field of technology has helped me develop analytical skills over the years and I have used and further built up on these while doing research as an assistant to the late Prof. Werner Baer, titled, “The comparative analysis of the foreign direct investment in India and Brazil”. Also, I while interning with Citibank during my freshman and sophomore year summers I developed an interest in private wealth management and stock trading and to further pursue this interest I started investing in stocks along with studying market trends over the last 3 months.

Finally, I would like to mention that I am fluent in English as well as Hindi. Additionally, I have studied French for about 5 years as well. I am a people’s person and have always believed in the saying that my network will end up becoming my net worth which is why I have developed oratory skills that have proved to be an asset for me now as well as in the future.

I would really appreciate it if you could consider me for this role and give me the opportunity to interview for the position.

Hoping to hear from you soon.

Thank you

Regards

Raunaq Jaisinghani

**Job description**

Analyst - NY/SF

Fast-paced, client-facing and communication-intense role with a clear focus on effectiveness and revenue generation. You will need to learn quickly and be prepared for early responsibility.

AlphaSights is a global leader in knowledge search. Founded in 2008, we have established ourselves as a go-to knowledge partner for decision-makers across private equity, asset management, consultancy and corporate strategy, helping them access the highly specific industry expertise they need to make better decisions, faster. AlphaSights is growing fast and, with three new offices opened in the last year alone, oﬀers unrivalled impact opportunity and career progression.

This is a fast-paced, client facing, communication-intense role with a clear focus on effectiveness and revenue generation. We believe the skills developed at the Associate level pave the way to a successful career in commercial and operational leadership. Find out more about the AlphaSights career path here: https://goo.gl/kamZqd

As a member of our client service team, you will be acting as the intermediary between our clients on one side, and targeted industry experts on the other. Your role is to focus on our clients' knowledge gaps and define the specialist knowledge required to address them. You then research companies and industries in order to identify and engage leading subject-matter specialists, using sound judgment to qualify their expertise based on the project in question, and connect them with our clients in real time. Although there is no typical day, there are often many projects running concurrently and our teams have to learn the most efficient way of identifying expertise quickly.

Qualifications/Requirements

"This is a position for someone with high emotional intelligence who enjoys connecting with people, is an exemplar of professionalism, and is highly motivated by exceeding targets. Our most successful people embrace a “whatever-it-takes” mantra and relish the opportunity to roll up their sleeves to achieve their goals.

0-1 years’ work experience

Bachelor's degree, with strong academic credentials and noteworthy extracurricular leadership

Evidenced success in a professional and/or extracurricular field

Fluency in English is essential. Fluency in a relevant foreign language is a plus

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| --- | --- |
| Action-on-Arrow diagram | |
| Raunaq Jaisinghani | 06/27/16 |

Man

Priest

Married

|  |  |
| --- | --- |
| Input-process-output diagram | |
| Raunaq Jaisinghani | 06/27/16 |

**Inputs**

* The Vows
* The Rings
* The Priest
* Clothes
* Family
* Friends
* Cake

Output

* **A married couple**

Priest marries the couple

|  |  |
| --- | --- |
| Project workflow diagram | |
| Raunaq Jaisinghani | 06/27/16 |

**Memorandum**

DATE: July 2nd, 2016

TO: Alex Nazdrovia

FROM: Taylor Jaisinghani

RE: Analysis of “Sakanaya”

This memo contains a superficial analysis of a local Japanese restaurant based in Champaign, “Sakanaya”.

The restaurant has a local presence here in Champaign, Illinois. It is locally owned as well as operated by none other than a University of Illinois alumni. It is strategically located on one of the busiest streets on campus at 403 East Green Street, Champaign, Illinois. Due to the location of this business it falls under the legal jurisdiction of the state of Illinois and the US federal government. The primary source of revenue for the business comes in the form of food and beverage sales. The cultural aspect of upscale Japanese food on a university campus makes it rather unique. The business primarily aims to target international students from countries like India, China & Korea to name a few as they are willing to spend more compared to the other local students on campus. The location is key to the sustainability and growth of the business as some of the upper end student living options are conveniently located around the establishment, which is why had it been located elsewhere getting such business would have been much harder.

If you have any further questions, please don’t hesitate to contact me on [jaising2@illinois.edu](mailto:jaising2@illinois.edu)

Thank you!

**Memorandum**

DATE: July 2nd, 2016

TO: Alex Nazdrovia

FROM: Taylor Jaisinghani

RE: Comparison of e-mails, memos and letters

In this memo, I compare the three different genres of communication, i.e, emails, memos and letters based on the following:

1. Form of storage for retrieving
2. Medium of routing
3. The Capacity to fulfill the function of a title.

E-mails are the most convenient when it comes to having written conversations amongst different people or even groups. The sender and the recipient could vary from individuals talking casually to representatives of an organisation sending out job applications to prospective candidates. The way in which the content is written along with how the information if formatted varies based on the relationship the two parties have with each other as well as the purpose of the email. On the other hand it is customary to use formal written business letters for communication between different organisations and memos for communicating within the organisation. Certain genre design templates are common across all three. Markers such as, “RE”, “TO” and “FROM” as these markers provide the underlying basis basis of the content as well as trivial details such as the sender and the recipient.

In my personal opinion the most convenient form of communication would be electronic memorandum, letters and mail. Not that having a system to arrange hard copies in an organised manner would later lead to problems when trying to locate a certain document, having everything on a computer makes everything available by pressing a few commands. Another set of different commands can erase all those files at the same time making it a rather convenient procedure.

When it comes to visual design, both letters and memos have a well defined format. While writing, the writer has to adhere to a certain number of guidelines laid down for things like font types and sizes, et cetera. On the other hand the visual design of an email varies, with a consistent justification throughout the email and without any margins. The authentic value of letters and memos are superior to those of emails due to the fact that they contain a signature of the sending body showing why they are the most important genres of communication. Finally the use of letterheads helps identify the organisation that the sender represents.

If you have any further questions, please don’t hesitate to contact me on [jaising2@illinois.edu](mailto:jaising2@illinois.edu)

Thank you!

Memorandum

June 20th 2016

TO: Alex Nazdrovia

FROM: Taylor Jaisinghani

RE: Things valued – business in China

This memo contains all the requested details about the choices I have made and effective use of writing styles used in this report.

The target audience is the director of the writing program at the University of Illinois. He requested for an analysis on the possibility of conducting business activities in the country of Brazil. Something, I feel that he would value is the effective use of trigger words that help in delivering the message efficiently yet at the same time maintaining a professional tone. A detailed report on the professional activities of the country’s average citizen complete with the country’s demographics would be something he would greatly appreciate. Also, listing out all possible hurdles that the company could face would make it all the more informative.

Using a formal letter displaying the professional tone of the content would be important to fulfill all things that are valued by him. Also, making sure to check for any grammatical errors at the very is also essential.

If you have any questions, you can reach me at jaising2@illinois.edu

Thank you

Raunaq Jaisinghani



2nd July 2016

Dr. Bruce Erickson, Director

Professional Writing Program,

University of Illinois at Urbana-Champaign

608 S Wright St, Urbana, IL 61801

Dr. Erickson,

This letter is a follow up to the information you requested regarding conducting business activities in the Federative Republic of Brazil (CST +2hrs). The official currency for the country is the Brazilian Real.

Ideally, the firm looking to establish operations in Brazil should have proficiency in Portuguese as a requirement while hiring new employees since 99 % of the population speaks the language. The political system of Brazil consists of a multi party democracy with a federal government consisting of the executive, judicial and legislative branches, which look over the day to day running of the smaller political segments of the country with the aid of the central government. There are quite a few ethnic groups in the country, however White and Mulatto people represent majority of the population, which is why I would like to suggest hiring employees well acquainted with customs of both groups.

With an abundance of natural resources such as gold, iron ore, nickel, petroleum, et cetera Brazil has one of the largest economies in the world today.  Some of the industries driving the economy of Brazil are as follows:

* Coffee production
* Iron & Steel
* Automobile
* Petroleum
* Cement

When it comes to religion, Brazil’s secular government allows for citizens to chose the religion they wish to follow. Brazil is heavily Christian dominated with the highest population of Christians in the world calling the country their home. Brazil is one of the South American countries known for its festive celebrations as well as its annual events. Some of the public holidays celebrated in the country are New Years (Jan 1st), Labor Day (May 1st), Independence Day (September 7th), Republic Day (November 15th) and Christmas Day (December 25th).

The United States had a surplus of $26.3 billion with Brazil, which clearly indicates that a greater investment rate would help Brazil restore their balance of trade by boosting their GDP.

If you have any further questions, please feel free to contact me on jaising2@illinois.edu

Thank you

Regards

Raunaq Jaisinghani